

TABLE 1							
LEON COUNTY							
DEMOGRAPHIC CHARACTERISTICS FOR							
Population	1990	Present Year	Five Year Projection				
			1	2	3	4	5
Population by Age Group							
Under - 17	43,459	50,847					
18 - 34	73,915	85,911					
35 - 54	47,724	66,111					
55 - 74	21,385	27,283					
75 - Older	6,010	9,300					
% Distribution by Age Group							
Under - 17	23.00%	21.00%					
18 - 34	38.00%	36.00%					
35 - 54	25.00%	28.00%					
55 - 74	11.00%	11.00%					
75 - Older	3.00%	4.00%					
Median Age		29.5					
Households							
Number	74,962	96,691					
Median Household Income	27,323	37,517					
Household Income Distribution							
Under - \$35,000	46,069	45,591					
\$35,001 - \$50,000	11,869	14,802					
\$50,001 - \$75,000	10,850	17,047					
\$75,001 - Above	6,174	19,251					
			Year 1	Year 2	Year 3	Year 4	Year 5
Net Migration Last Five Years Available							
Workforce Education Attainment (25 - 64 Years of Age)*		Percentage %					
Under - 12 Years		6.00%					
High School Graduate		16.20%					
Some College		20.50%					
Associate Degrees		9.40%					
Subtotal		52.10%					
College Graduates							
Graduates (MS,PhD,Professional)		20.40%					
Bachelor's Degree		27.50%					
Total		100.00%					

Source: U.S. Census Bureau, Census 2000, Census 1990

\* Some of Labels were changed according to the data in U.S. Census Bureau, Census 2000

TABLE 2								
LEON COUNTY								
LABOR FORCE CHARACTERISTICS								
Civilian Labor Force*	Year 1	Year 2	Year 3	Year 4	Year 5			
Unemployment Rate (for month & year use most recent information available and seasonally adjusted annual average)	3.3	3.8	4.1	4.4	3.5			
Non-Agricultural Employment Reported by Place of Work*	Total Number Employed				% of Total Employed Persons			
	Present Year(2004)	Last Year (2003)	1990	5 Year Projection	Present Year(2004)	Last Year (2003)	1990	5 Year Projection
Mining	n/a	n/a	n/a		n/a	n/a	n/a	
Construction	6,491	6,078	6,066		8.72%	8.33%	9.35%	
Manufacturing	2,221	2,178	1,983		2.98%	2.99%	3.06%	
Transportation & Public Utilities	1,941	1,931	2,405		2.61%	2.65%	3.71%	
Wholesale Trade	2,476	2,314	2,218		3.33%	3.17%	3.42%	
Retail Trade	16,616	15,994	17,474		22.33%	21.93%	26.93%	
Finance, Insurance & Real Estate	6,858	6,917	5,920		9.22%	9.48%	9.12%	
Service	5,966	5,692	9,092		8.02%	7.80%	14.01%	
Government (Public Administration)	31,851	31,843	19,736		42.80%	43.65%	30.41%	
Total	74,420	72,947	64,894		100.00%	100.00%	100.00%	
Resident Employment Reported by Group Occupation**	Latest Available Year	1990						
Executive	20,308	17,258						
Professional	35,292	20,546						
Technician	3,150	4,704						
Sales	13,625	12,036						
Administrative/Clerical	21,655	21,173						
Service	14,337	10,084						
Farming & Forestry	156	1219						
Precision Production								
Machine Operators								
Transportation & Public Utilities	3,877	2,381						
Laborers/Handlers	3,743	2,665						
Private Household								
Protected Service	3,111	1,978						
Employed Residents Working in 1990	Number (#)	Percent (%)						
Outside the County of Residence								
Commute Times**	Number (#)	Percent (%)						
Less than 15 Minutes	33,579	28.00%						
15 - 29 Minutes	53,512	44.00%						
Over 30 Minutes	29,908	25.00%						
Median								
Labor Participation Rate**	Percentage (%)							
Male	35.06%							
Female	34.02%							
Total	69.08%							
Education & Labor Force***	Enrollment	Graduates						
High School (Public/Private)	11,794	25,963						
High School Students Enrolling in College	n/a							
College (Public/Private)	43,069	n/a						
Military Presence	Civilian Employment	Military Personnel	Annual # of Military Personnel Discharge	# of Military Dependents				
Names of Installations	n/a	n/a	n/a	n/a				
	n/a	n/a	n/a	n/a				
	n/a	n/a	n/a	n/a				
	n/a	n/a	n/a	n/a				
Total	n/a	n/a	n/a	n/a				

\* Labor Market Statistics (LMS) in the Florida Agency for Workforce Innovation.

\*\* U.S. Census Bureau, Census 2000, 1990

\*\*\*Some of Labels were changed according to the data in U.S. Census Bureau, Census 2000

TABLE 3									
LEON COUNTY LEADING EMPLOYERS BY ALL SECTORS & INDIVIDUAL SECTORS									
Sector	Company	Location		Product/Service	Function1	SIC Code2	Employment	Union Affiliation	% of # of Union Workers
		City	County						
All Sectors									
	Florida State University	Tallahassee	Leon	Education			8,784		
	Leon County Schools	Tallahassee	Leon	Education			4,403		
	City of Tallahassee	Tallahassee	Leon				3,327		
	Tallahassee Memorial HealthCare, Inc.	Tallahassee	Leon	Hospital			2,850		
	Florida A&M University	Tallahassee	Leon	Education			2,681		
	Publix Supermarkets, Inc.	Tallahassee	Leon	Grocer			2,000		
	Capital Regional Medical Center	Tallahassee	Leon	For-Profit Hospital			515		
	Capital Health Plan	Tallahassee	Leon	HMO			485		
	Wal*Mart Super Center	Tallahassee	Leon	Retail			425		
	Talla-Com Industries, Inc.	Tallahassee	Leon	Technology			268		
	The Florida Bar	Tallahassee	Leon	prof services			265		
	Fringe Benefits Management Co.	Tallahassee	Leon	staffing			225		
Manufacturing									
	St. Marks Powder A GENERAL DYNAMICS COMPANY	Tallahassee	Leon	Manufact			330		
	Coastal Lumber Company	Tallahassee	Leon	Manufact			312		
	General Dynamics Land Systems	Tallahassee	Leon	Manufact			197		
	Talla-Com Industries, Inc.	Tallahassee	Leon	Technology			268		
Distribution									
	Comcast Cablevision of Tallahassee, Inc.	Tallahassee	Leon	Cable			143		
	Tallahassee Democrat, Inc.	Tallahassee	Leon	Newspaper			238		
	Sprint	Tallahassee	Leon	Local Telephone Company			740		
FIRE									
	Bank of America	Tallahassee	Leon	Bank/finance			130		
	Capital City Bank	Tallahassee	Leon	Bank/finance			530		
Back Offices Across all Sector									

You may want to include hospitals, county, city, telephone company, school, city, government, county government, large hospital & largest university.

1 Headquarters, regional office, back office, distribution center, branch manufacturing plant, branch assembly plant and R & D center

2 Two digit SIC Code

Source: Economic Development Council of Tallahassee/Leon County, Inc.

**TABLE 4**

**LEON COUNTY  
COMPANIES NEW TO THE AREA WITHIN THE LAST THREE YEARS  
COMPANIES THAT HAVE EXPANDED IN THE AREA WITHIN THE LAST TWO YEARS**

**PROVIDE SEPARATE TABLES FOR EACH:  
50 OR MORE EMPLOYEES FOR AREAS LESS THAN 1 MILLION  
100 OR MORE EMPLOYEES FOR AREAS OVER 1 MILLION  
LIST ALL WITH 50 OR MORE EMPLOYEES**

Type & Year	Company	Location		Product/Service	Function1	SIC Code2	Year Established	Employment	Union Affiliation
		City	County						
New to the Area									
Last Year	Electric Utilities, City of	Tallahassee	Leon	Electric Power Distribution To Consumers	Electric Services	4911	2005	275	No
	Integrated Research Partners	Tallahassee	Leon	Financial Svcs	Financial Services	7389	2005	60	
	Premedica Inc	Tallahassee	Leon	Help Supply Services	Services-Misc	7363	2005	300	
	Stanadyne Automotive Corp	Tallahassee	Leon	Distributors: Motor Vehicle Engine	Manufactures Motor Vehicle Engine Distrib	3694	2005	300	No
Two Years Ago	County of Leon	Tallahassee	Leon	Government Support Svcs	General Government	9199	2003	99	No
	Newport Investors LLC	Tallahassee	Leon	Nursing Care Facilities: Skilled	Assisted Living Facility	8051	2003	55	No
Three Years Ago	Alberts Provence Inc	Tallahassee	Leon	Restaurants: Full Svc	Eating Place	5812	2002	50	No
	Children & Families Florida	Tallahassee	Leon	Social Svcs: Individual & Family	Individual/Family Services General Governm	8322	2002	60	No
	Kraft Motorcar of Tallahassee	Tallahassee	Leon	Motor Vehicle Dealers: Automobiles, New & Used	Ret New/Used Automobiles	5511	2002	62	No
	Publix Super Markets Inc	Tallahassee	Leon	Supermarkets & Other Grocery Stores	Supermarket	5411	2002	300	No
Expansions/New Facilities									
Last Year									
Two Years Ago									
Downsizing/Closing/Layoff									
Last Year									
Two Years Ago									

1 Headquarters, regional office, back office, distribution center, branch manufacturing plant, branch assembly plant, R & D Center

2 Two Digit SIC Code



TABLE 6

LEON COUNTY RESEARCH BASE TOP 50 BASED ON R & D PERSONNEL: PLACES THAT CALL THEMSELVES R & D CENTERS							
Name of Center	Location City County		Affiliation (e.g. Corporate, Non-Profit, University, Government, etc.)	Research Specialty	Annual Funding (If Available)	Employment R & D Personnel	Total Employees
Allen, Gary Registered	Tallahassee	Leon	Commercial Nonphysical Research	Research, Dvlpt & Testing Svcs, Comm: Survey, Mktg			16
Certus Knowledge Inc	Tallahassee	Leon	Market Research / Online Surveys	Research, Development & Testing Svcs, Commercial: Business			5
Cites At Fsu	Tallahassee	Leon	Noncommercial Research Organization	Laboratories: Noncommercial Research			40
Feagin Inc	Tallahassee	Leon		Testing Laboratory			19
Law Enforcement, Florida Dep	Tallahassee	Leon		Testing Laboratory Police Protection			49
Science Applications Intl	Tallahassee	Leon		Research And Development And Manufactures High-Technology Products			5
Corporation Service Co	Tallahassee	Leon	Noncommercial Research	Laboratories: Physical Research, Commercial			60
Fidelity Group & Associates	Tallahassee	Leon	Commercial Nonphysical Research	Financial Services Wellness Services & Pharmaceutical Research And Development And Sales			
Cennas	Tallahassee	Leon	Commercial Physical Research	Research & Development In The Physical, Engrg & Life Sciences (Primary)			30
Florida A & M University	Tallahassee	Leon	University	Organizations: Research Institute			38
National High Mgntic Field La	Tallahassee	Leon	Commercial Physical Research	Laboratories: Physical Research, Commercial			350
Kerr & Downs Research	Tallahassee	Leon	Market Research	Agricultural Program Reg Offices, Govt: County Agricultural			75
Research Network Inc	Tallahassee	Leon	Survey Analysis & Research Firm	Marketing Research & Public Opinion Polling Svcs			100
Severn Trent Laboratories Inc	Tallahassee	Leon	Commercial Physical Research	Laboratories: Physical Research, Commercial			60
Tall Timbers Research Inc	Tallahassee	Leon	Noncommercial Research Organization	Laboratories: Noncommercial Research			45
Toxicology Ecology Research	Tallahassee	Leon	Commercial Physical Research	Laboratories: Commercial Nonphysical Research			15

source:www.selectory.com

**TABLE 7**

**LEON COUNTY  
HIGHER EDUCATION RESOURCES: FOUR YEAR INSTITUTIONS**

Enrollment								Total Annual Graduates			
Name of Institution	Location City	County	Total	Full-Time	Part-Time	Under Graduate Full-Time	Graduate Full-Time	FLORIDA STATE UNIVERSITY			
								Program	Under Graduate	Graduate	Total
FLORIDA STATE UNIVERSITY	TALLAHASSEE	LEON	39672	32867	6805	27204	5227				
FLORIDA AGRICULTURAL AND MECHANICAL UNIVERSITY	TALLAHASSEE	LEON	12176	10669	1507	9195	1253	Engineering	224	68	292
KEISER COLLEGE*	TALLAHASSEE	LEON	511	511	0	511	0	Math	27	36	63
								Medical	0	0	0
								Dental	0	0	0
								Pharmaceutical	0	0	0
								Veterinary	0	0	0
								MIS/Comp. Sci.	286	61	347
								Business	92	60	152
								Chemistry	15	23	38
								Biology	170	13	183
								Physics	8	35	43
								Botany	0	0	0
								Other:	6,723	2,006	8,729

Total Annual Graduates			
FLORIDA AGRICULTURAL AND MECHANICAL UN			
Program	Under Graduate	Graduate	Total
Engineering	75	12	87
Math	4		4
Medical	0	0	0
Dental	0	0	0
Pharmaceutical	0	8	8
Veterinary	0	0	0
MIS/Comp. Sci.	67	0	67
Business	0	0	0
Chemistry	15	4	19
Biology	53	0	53
Physics	10	2	12
Botany	0	0	0
Other:	1,129	471	1,600

Source: Board of Governors State University System Of Florida, 2004-2005

\*Keiser College

TABLE 8							
LEON COUNTY HIGHER EDUCATIONAL RESOURCES COMMUNITY COLLEGES							
Name of Institution	Location		Enrollment		Program	Annual Graduate Degrees Number	% Going to a 4 Year College/University
	City	County	Total	Full-Time			
TALLAHASSEE COMMUNITY COLLEGE	Tallahassee	Leon	11,582	11,582			
					Accounting Technology	1	
					Accounting Technology	5	
					Biotechnology Laboratory Tech	0	
					Building Construction Tech	1	
					Building Construction Tech	2	
					Business Administration	2	
					Business Administration	10	
					Business Management	12	
					Civil Engineering Technology	3	
					Computer Programming	18	
					Computer Programming & Analy	0	
					Computer Programming & Analy	3	
					Correctional Officer	23	
					Correctional Probation Officer	23	
					Crime Scene Technician	0	
					Criminal Justice Officer Adm.	2	
					Criminal Justice Officer Adm.	0	
					Criminal Justice Technology	1	
					Criminal Justice Technology	3	
					Dental Assisting	4	
					Dental Hygiene	24	
					Drafting & Design Technology	11	
					Early Childhood Education A.D.	0	
					Early Childhood Education A.D.	14	
					Electricity	0	
					Electronics Engineering Tech	0	
					Electronics Engineering Tech	0	
					Emergency Med Servs-Assoc Deg	6	
					Emergency Medical Technician	26	
					Graphics Technology	0	
					Graphics Technology	16	
					Health Information Management	0	
					Industrial Management Tech	3	
					Internet Services Technology	0	
					Internet Services Technology	1	
					Law Enforcement Officer	136	
					Legal Assisting	0	
					Legal Assisting	23	
					Marketing Management	2	
					Marketing Management	1	
					Medical Records Transcribing	0	
					Network Administrator	0	
					Network Administrator	6	
					Nursing	46	
					Office Administration	0	
					Office Administration	1	
					Office Management	0	
					Paramedic	5	
					Radiography	14	
					Recreation Technology	1	
					Respiratory Care	1	
					Respiratory Care	14	
					Television & Media Production	3	
					Total Associate In Arts	1,747	
					Web Development Specialist	0	
					X Corr Off To Corr Probational	3	
					X Corr Off To Law Enf Officer	6	
					X Law Enf To Corr Probational	0	
					Total	2,223	

Source: Florida Department of Education



TABLE 9

**LEON COUNTY  
VOCATIONAL/TECHNICAL CENTER RESOURCES  
EXCLUDING COMMUNITY COLLEGES**

Name of Institution	Location		Enrollment			Annual # of Graduates		
	City	County	Total	Full-Time	Part-Time	Program	Certificate	Degree
Lively Technical Center	Tallahassee	Leon	1,575	1,575		Accounting Operations	8	
						Administrative Assistant	4	
						Air Conditioning, Refrigeration and Heating Technology (PS)	26	
						Aircraft Airframe Mechanics	3	
						Aircraft Powerplant Mechanics	1	
						Architectural Drafting	6	
						Automotive Service Technology	44	
						Barbering	18	
						Business Computer Programming	2	
						Cabinetmaking	1	
						Carpentry	2	
						Commercial Art Technology	8	
						Commercial Foods and Culinary Arts	16	
						Commercial Photography Technology	9	
						Computer Electronics Technology	27	
						Cosmetology	22	
						Criminal Justice Operations	21	
						Culinary Operations	4	
						Customer Assistance Technology	0	
						Early Childhood Education	5	
						Electricity	12	
						Electricity	3	
						Electronic Technology	12	
						Legal Secretary (Legal Administrative Specialist)	2	
						Medical Assisting	0	
						Medical Secretary (Medical Administrative Specialist)	1	
						Nails Specialty	6	
						Network Support Services	0	
						Patient Care Technician	20	
						PC Support Services	4	
						Practical Nursing	0	
						Real Estate Broker	19	
						Real Estate Sales Agent	239	
						Structural Drafting	4	
						Television Production	6	
						Web Design Services	6	
						Web Programming Services	0	
						Total	561	

Source: Florida Department of Education

<b>TABLE 10</b>			
<b>LEON COUNTY</b>			
<b>LATEST YEAR AVAILABLE PAYROLL COSTS BY INDUSTRY</b>			
Average Annual Salary by Major Industry	Current Year	Salary	Number of Employees
Mining	2004	n/a	n/a
Construction	2004	\$32,554	6,491
Manufacturing	2004	\$36,001	2,221
Transportation & Public Utilities	2004	\$38,552	1,941
FIRE	2004	\$45,353	6,858
Wholesale Trade	2004	\$53,653	2,476
Retail Trade	2004	\$20,011	16,616
Services	2004	\$33,570	5,966
Government	2004	\$41,323	31,851
<b>Total</b>		<b>\$301,017</b>	<b>74,420</b>
<b>Total Wages Paid Divided by Number of Employees</b>		<b>\$4.04</b>	

Source: Labor Market Statistics (LMS) in the Florida Agency for Workforce Innovation.

TABLE 11

**Tallahassee MSA\***  
**AVERAGE SALARY BY SELECTED OCCUPATION**

Occupation	# of Surveyed Firms	# of Covered Employees	Average Hire-In Rate	Average Minimum	Weighted Average Salary	Average Median Salary	Average Maximum Salary	
<b>Profession/al</b>								
Accountant	n/a	2,910	\$13.61	n/a	\$20.87	\$18.54	\$24.51	
Man/agement Trainee	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Programmer/An/alyst	n/a	1,050	\$16.81	n/a	\$22.72	\$21.15	\$25.66	
Engineer	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
<b>Retail</b>								
Retail Store Clerk	n/a	5,080	\$6.76	n/a	\$11.16	\$9.04	\$13.36	
Stock Room Clerk	n/a	2,200	\$6.91	n/a	\$9.67	\$9.06	\$9.06	
Hospitality Clerk	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
<b>Clerical</b>								
Customer Service Rep.	n/a	2,320	\$9.22	n/a	\$13.15	\$12.74	\$15.11	
Telesales Rep.	n/a	370	\$7.28	n/a	\$11.80	\$12.25	\$14.06	
Data Entry Clerk	n/a	490	\$8.58	n/a	\$10.99	\$10.88	\$12.20	
Executive Secretary	n/a	2,450	\$9.19	n/a	\$12.23	\$11.74	\$13.75	
Accounting Clerk	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Word Processor	n/a	460	\$9.45	n/a	\$11.66	\$10.95	\$12.77	
<b>Unskilled</b>								
General Laborer	n/a	1,450	\$7.31	n/a	\$9.40	\$8.79	\$10.45	
Warehouse Person	n/a	460	n/a	n/a	n/a	n/a	n/a	
Hand Packer	n/a	490	\$6.15	n/a	\$7.70	\$7.57	\$8.54	
Material Handler	n/a	1,450	\$7.31	n/a	\$9.40	\$8.79	\$10.45	
Light Assembly	n/a	n/a	\$7.51	n/a	\$9.24	\$8.70	\$10.10	
<b>Semi-Skilled</b>								
Machine Operator	n/a	110	\$6.90	n/a	\$8.28	\$8.26	\$8.98	
Fork Lift Operator	n/a	240	\$8.73	n/a	\$12.58	\$12.51	\$14.50	
<b>Skilled</b>								
Machine Mainten/ance	n/a	260	\$11.34	n/a	\$13.68	\$12.84	\$14.86	
Tool & Die	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Machinist	n/a	n/a	\$10.31	n/a	\$13.14	\$11.88	\$14.56	
Welder	n/a	n/a	\$10.10	n/a	\$13.27	\$12.41	\$14.87	
<b>Technical</b>								
Numerical Control Machine Programmer	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Electronic Technician	n/a	100	\$13.37	n/a	\$19.18	\$17.57	\$22.09	
Medical Laboratory Technician	n/a	60	\$8.59	n/a	\$12.67	\$12.56	\$14.73	
Network Technician	n/a	900	\$16.68	n/a	\$23.19	\$22.16	\$26.44	
	Office	Manufacturing						
Average Work Week in Hours	n/a	n/a						
Annual Average Turnover %	n/a	n/a						

Source: Labor Market Statistics (LMS) in the Florida Agency for Workforce Innovation.

\* Leon County average salary by selected occupation is not available

<b>TABLE 12</b>	
<b>LEON COUNTY</b>	
<b>WORKERS COMPENSATION &amp; UNEMPLOYMENT INSURANCE</b>	
<b>Workers Compensation</b>	
Average Cost for All Manufacturing per \$100 Payroll	n/a
Average Rate for Office Workers (8810)	n/a
Maximum Weekly Benefit	\$683,45
<b>Unemployment Insurance</b>	
Taxable Base	\$7,000
Rate %	
Average Among Existing Employers	n/a*
Average Among New Employers	0.027
Maximum Weekly Benefit	\$275

Source: Labor Market Statistics (LMS) in the Florida Agency for Workforce Innovation.

\* Unemployment compensation does not calculate an average rate among employers by county. According to UC, the state rate is 0.0032.

TABLE 13*							
LEON COUNTY							
LABOR - MANAGEMENT RELATIONS							
TOWN	CALL LETTERS	CALL NAME	HQ	EXTRA LETTERS	EXTRA NAME	LOCAL NAME	TEXT
Tallahassee	AFGE	American Federation of Government Employees			Council Of Prison Locals-33	Local 1570	Local union for the federal employees who work at the Federal Bureau of Prisons, Federal Correctional Institution, Tallahassee, FL.
Tallahassee	AFGE	American Federation of Government Employees			Council of Prison Locals	Local 1570	Representing employees of the Federal Correctional Institution
Tallahassee	AFSCME	American Federation of State, County and Municipal Employees		FPD	Federation of Physicians and Dentists Alliance		Representing thousands of salaried and fee-for-service physicians, professional and technical employees
Tallahassee	AFSCME	American Federation of State, County and Municipal Employees				Local 3346	Represents Florida International University FIU support personnel
Tallahassee	AFT	American Federation of Teachers		FEA	Florida Education Association		
Tallahassee	FAST	Florida Association of State Troopers					
Tallahassee	FLPBA	Florida Police Benevolent Association	HQ	FDLEAA	Florida Department of Law Enforcement Agents Association	FDLE Agents Association Chapter	Representing several hundred Special Agent's and support personnel
Tallahassee	FLPBA	Florida Police Benevolent Association				Big Bend Chapter	
Tallahassee	FLPBA	Florida Police Benevolent Association				Combined State Officer Chapter	
Tallahassee	FLPBA	Florida Police Benevolent Association		FDLEAA	Florida Department of Law Enforcement Agents Association	FDLE Agents Association Chapter	
Tallahassee	FLPBA	Florida Police Benevolent Association				Florida Correctional Probation Officers Chapter	
Tallahassee	FLPBA	Florida Police Benevolent Association				North Central Florida Chapter	
Tallahassee	IAFF	International Association of Fire Fighters		FPFP	Florida Professional Fire Fighters		
Tallahassee	IAFF	International Association of Fire Fighters			Tallahassee professional Firefighters	Local 2339	Represents classifications of firefighter, fire driver-operator, fire lieutenant, fire inspector employed in the Fire Department.
Tallahassee	IUPA	International Union of Police Associations		IUPA-Florida	International Union of Police Associations - Florida		Provides law enforcement with the critical services that are so valuable to all local law enforcement associations & their members
Tallahassee	NEA	National Education Association		LCTA	Leon Classroom Teachers Association		
Tallahassee	NEA	National Education Association		LESFA	Leon County Educational Support Personnel Association		
Tallahassee	NEA	National Education Association		FTP	Florida Teaching Profession		Represents 62,000 education employees
Tallahassee	NEA	National Education Association		UFF	United Faculty of Florida		Representing faculty and professional staff at six public community colleges and ten campuses of the State University System.
Tallahassee	NEA	National Education Association		UFF	United Faculty of Florida	Florida State University Chapter	Representing faculty and in unit staff in the State University System
Tallahassee	SEIU	Service Employees International Union		SEAG	State Employees Attorneys Guild		
Tallahassee	UFF	United Faculty of Florida		GAU	Graduate Assistants United		Representing Graduate and Research Assistants at the University of South Florida
Tallahassee	POP	Fraternal Order of Police	HQ		Florida State Lodge Fraternal Order of Police	State Lodge	Florida State Lodge Website
Tallahassee	UA	United Association of Journeymen and Apprentices of the Plumbing and Pipe Fitting Industry of the United States and Canada		FPIC	Florida Pipe Trades Council		Represents 10,000 members including plumbers, pipefitters and sprinklerfitters.

Source: Economic Development Council of Tallahassee/Leon County, Inc  
\*This applies only to Tallahassee unions

TABLE 14	
LEON COUNTY TRANSPORTATION	
Major 2 or 4 Lane Highways Linking the Areas, indicate if City, County, State, US or Interstate	
Major Highways Linking Area	
Federal Interstates	I-10
Federal Highways	US-27, US-90, US-319
State Highways	SR-20, 59, 155, 259, 263, 267, 363
Distance in Miles to the Five Nearest Metro Areas	
Metro Area	Miles
Orlando	220
Tampa	204
Jacksonville	157
Miami	407
Atlanta	229
Motor Carriers/Trucks	
# of Common Carriers Serving the Area	33
# of Common Carriers with Local Termin/als	n/a
Railroads (by Rail Carrier)	
n/ame	Passenger: Amtrak; Freight: CSX
Main or Branch Line	main
Shortline or n/ation/al	national
Nearest Switching Yard (miles)	
Commercial Airport	
n/ame	Tallahassee Regional Airport
Hub Status	S
Distance from the Community in Miles	4
# of Runways	2
Runway Lengths	8000
Carriers (n/ames) Serving Airport	
Passenger	US Airways Express, Continental Express Airlines, Gulfstream International Airlines, Northwest Airlink,Delta Connection Chautauqua Air Lines,Delta Air Lines
Charter	Flightline Group
Air Cargo	Abx,FedEx,Mountain
Approved Capital Expansion Plan	The airport had its most recent master plan completed in 1996, with a new master plan scheduled for completion in 2004. The ALP was completed in 1996, and an update is due for completion in 2002. There are two unique projects. One is a security fence, which will be constructed of two feet of concrete underground with an 11-foot high construction of chain link fence and barbed wire on top in a "Y" configuration. This fence will be approximately eight miles in length.
Approved New Service by Carrier (with Carrier & Start Date)	
Total # of Daily Non-Stops to All Cities Served	
Six Largest Cities Served	Number
1-Houston, TX	
2-Memphis, TN	
3-Charlotte, NC	
4-Atlanta, GA	
5-Miami, FL	
6-Tampa, FL	
# of Days Closed to Inclement Weather for the Last 3 Years	
Distance to the Nearest General Aviation Airport	
n/ame	Tallahassee Commercial Airport
Location/City	Tallahassee
Driving Distance from the Community in Miles	8
# of Runways	1
Runway Lengths	3002
Full Instrument Landing Capabilities	
Hours of Operation	06:00-23:00
# of Days Closed to Inclement Weather for the Last 3 Years	
Ports	

Nearest Port (n/ame, City, Miles from Area)	No ports in leon county
River, Lake or Ocean	n/a
Channel Depth	n/a
Turning Basin	n/a
Barging Facilities	n/a
General Cargo Facilities	n/a
Containerized Facilities	n/a
Storage Facilities	n/a
Highways Serving Port	n/a
Railways Serving Port	n/a
# of Freight Forwarders Serving Area	n/a
# of Import/Export Brokers Serving Area	n/a
# of Intern/ation/al Courier Firms Serving Area	n/a
<b>Foreign Trade Zones in Area</b>	
Design/ation	n/a
Number	n/a
Site/Location	n/a
# of Acres	n/a
Operator	n/a
<b>Custom Port of Entry in the Area</b>	
n/ame	n/a
Site Location (City & Street Address: Indicate it at a Port, Airport, FTZ, Bridge, etc.)	n/a
<b>Warehouses</b>	
# of Bonded Warehouses in the Area	n/a
# of Public Warehouses in the Area	10
<b>Overnight Express Service Availability</b>	
<b>Fed-Ex</b>	
Hub Classification	Regional
Latest Pick-Up Time	6:30 PM
Earliest Delivery	6:30 AM
Next Day Delivery Guarantee	yes
Saturday Delivery	yes
Zone Classification	
<b>UPS</b>	
Hub Classification	Regional
Latest Pick-Up Time	5:30 PM
Earliest Delivery	Depends on area
Next Day Delivery Guarantee	yes
Saturday Delivery	yes
Zone Classification	
<b>Airborne</b>	
Hub Classification	
Latest Pick-Up Time	
Earliest Delivery	
Next Day Delivery Guarantee	
Saturday Delivery	
Zone Classification	
<b>DHL</b>	
Hub Classification	Regional
Latest Pick-Up Time	6:00 PM
Earliest Delivery	10:30 AM
Next Day Delivery Guarantee	Yes
Saturday Delivery	Yes
Zone Classification	
<b>United States Post Office</b>	
Nearest General Mail	400 S Adams St
Latest Pick-Up Time	4:00 PM
Earliest Delivery	Next Business Day Morning
Next Day Delivery (specify States)	Yes
Nearest Bulk Mail Facility	400 S Adams St
<b>NOTE: Include a map of the area showing the major highways, rail lines, airport(s), and the port (river, lake or ocean).</b>	

**TABLE 15**

**LEON COUNTY**

**TAXATION**

Corporate Income Tax/Franchise Tax		State	Local			
Rate (range)		5.50%	5.50%			
Formula (e.g. Sales, Property & Payroll)		Three factor apportionment; double-weighted sales factor	Three factor apportionment; double-weighted sales factor			
Federal Taxes Deductible		Yes	Yes			
Accelerated Depreciation Permitted (Yes or No)		Yes	Yes			
Personal Income Tax		State	Local			
Rate (Range)		n/a	n/a			
Earned Income		n/a	n/a			
Unearned Income (e.g. Dividend)		n/a	n/a			
Local Occupation Tax (Paid by Employee)		Rate	Basis			
City Residents		n/a	n/a			
Non-City Residents		n/a	n/a			
Local Wage Tax (Paid by Employer)		Rate	Basis			
City Residents		n/a	n/a			
Non-City Residents		n/a	n/a			
<b>Gross Receipts Tax Rate by Type of Business</b>						
n/a						
<b>Sales/Use Tax Rate</b>						
State		6%				
Local		1.5% local option				
Total		7.50%				
<b>Sales Tax Rate by Utility:</b>						
Electric Power		7%				
natural Gas		7%				
Fuel Oil		7%				
Water		No				
Sewer		No				
Hazardous Waste Disposal		5 dollars per gallon of perchloroethylene				
<b>Telephone</b>						
Local		9.17%		2.37%		
Long Distance In State		9.17%		2.37%		
Long Distance Out of State		9.17%		2.37%		
<b>Machinery &amp; Equipment Subject to Sales/Use Tax</b>						
Production		No				
Non-Production		No				
Pollution Control		No				
Office Furniture/Fixtures/Equipment		Yes				
<b>Sales/Use Tax (Yes or No) on</b>						
Office Building Construction Materials		Yes				
Industrial Building Construction Materials		Yes				
Manufacturers' Raw Materials		No				
Standard Software		Yes				
Custom Software		No				
<b>Intangible Property</b>						
Describe What is Subject to Tax Rate (e.g. Accounts Receivable, Capital Stock)		n/a				
Basis & Rate		n/a				
Stock Bond Transaction Fee (Yes or No & its Yes Rate)		n/a				



Real Property Tax Rates for Jurisdictions Featuring	A	B	C	D	E
Major Employment Centers					
City Millage	3.7				
County Millage	8.54				
School Millage	0.652				
Special District Millage(man/agement district)*	0.05				
Assessment Ratio (%)	100%				
Effective Rate per \$100	3.2 mills				
Personal Property Tax Rates per \$100	A	B	C	D	E
City Millage	3.7				
County Millage	8.54				
School Millage	0.652				
Special District Millage(man/agement district)*	0.05				
Assessment Ratio (%)	100%				
Effective Rate per \$100	3.2 mills				
State Property Tax Effective Rate per \$100					
Real Property	19.6 mills				
Personal Property (machinery/equipment)	19.6 mills				
Property Tax After Core Income Tax					
Rate	n/a				
Basis & Rate	n/a				
Property Tax After Core Income Tax & State Excise Tax					
Taxable Items	n/a				
Rate for Each Item	n/a				
Subject to Personal Property Tax					
Production Machinery & Equipment	Yes				
Non Production Machinery & Equipment	Yes				
Pollution Control	No				
Inventory					
Raw Materials	No				
Work in Progress	Yes				
Finished Goods	No				
Freeport Legislation					
Applicable to Warehousing	Yes				
Applicable to Manufacturing	Yes				
Goods Stored in a Public Warehouse	Yes				
Office Furniture-Fixtures					
Computer Equipment	Yes				
Workstations	Yes				
Telephones	Yes				
Furniture	Yes				
Company Vehicles	No				
Standard Software	Yes				
Custom Software	No				

Sources:

Leon County Property Appraiser

Florida Department of Revenue

\*Title was changed from the original one which was Special District Millage



F	G
F	G

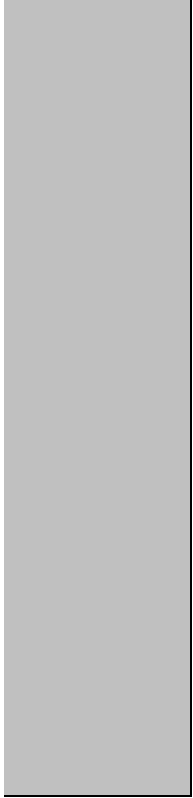


TABLE 16		LEON COUNTY OCCUPANCY/SUPPLY									
Business Parks	Total Acreage	Available Acreage									
Industrial											
Commonwealth Center	440	Several 3-10 acre sites available									
Hamilton Park	25	Three speculative buildings recently completed and are available for occupancy; additional land available for the construction of an additional 50,000 sq. ft. of office buildings									
Southwood, an Arvida Community	193	100 acres construction ready									
Office											
Innovation Park	208	80 acres available for lease; 12 acres for sale; 60 acres construction-ready									
Commonwealth Center	440	Several 3-10 acre sites available									
Summit East Technology Park	116	Several one to six acre parcels available in Phase 1 allowing for the development of 20,000 to 150,000 sq. ft. of office buildings									
Southwood, an Arvida Community	193	100 acres construction ready									
Commerce Industrial Center	33	One to three acre sites available for an additional 135,000 sq. ft. of buildings to be constructed									
Research											
Innovation Park	208	80 acres available for lease; 12 acres for sale; 60 acres construction-ready									
Mixed Use											
Airport Commerce Center	76	Tracts from 1/2 acre to 16 acres available, allowing for 128,000 sq. ft. of office/warehouse use and 150,000 sq. ft. for warehouse use									
Hammock Creek Commerce Park	300	Contiguous tracts from 2 acres to 50 acres available									
Capital Circle Commerce Park	32	Contiguous tracts from one to five acres available									
# of Fully Serviced Freestanding Sites											
Ten Plus Acres of Industrial Zoned											
Five Plus Acres of Office Zoned											
Average Cost Per Acre for Fully Developed Sites	City (non CBD)	Suburban									
Industrial											
Office											
Average Asking Rents (Gross Rent Per Square Foot)	City (non CBD)	Suburban								Total Weighted Average	
Class A Office		\$21.16									
Class B Office*		\$18.05									
Class C Office		\$14.69									
Warehouse											
Industrial											
Vacancy Rates %	City (non CBD)	Suburban								Total Weighted Average	
Class A Office		6.24%									
Class B Office*		4.93%									
Class C Office		17.43%									
Warehouse											
Industrial											
Name of Buildings Available By Size of Range (in Square Feet)		Office		Warehouse		Industrial					
	City	Suburban		Total		City	Suburban	Total	City	Suburban	Total
Less than 25,000	Tallahassee			4	Tallahassee			6	Tallahassee		
25 - 49,999	Tallahassee			3	Tallahassee			0	Tallahassee		
49 - 99,999	Tallahassee			1	Tallahassee			1	Tallahassee		
100 - 149,999	Tallahassee			2	Tallahassee			1	Tallahassee		
150 - 199,999	Tallahassee			0	Tallahassee			0	Tallahassee		
200 - 249,999	Tallahassee			0	Tallahassee			0	Tallahassee		
250,000 or Higher	Tallahassee			0	Tallahassee			0	Tallahassee		
Applicable Building Code	Office	Industrial									
Average Length of Time for Local Permit Approvals (routine projects)	7 days	7 days									
Certificate Occupancy	7 days	7 days									
Building Permit	35 days	35 days									
Environmental	10 - 53 days	10 - 53 days									

Sources:  
Economic Development Council of Tallahassee/Leon County  
Leon County, Department of Growth and Environmental Management  
\*Class B+

**TABLE 17**

**LEON COUNTY  
UTILITIES**

<b>Water &amp; Sewer</b>			
<b>Water Availability</b>			
Major Source	Wells - Floridan Aquifer		
% of Population Increase Served from the Source	100%		
<b>Water Treatment</b>			
Name of Provider	City of Tallahassee		
Rated Capacity (mgd)	73.6		
Average Daily Demand (mgd)	29.33		
Peak Demand (mgd)	44.5		
Chemical Breakdown of Water			
Cost per 1000 Gallons	\$1.22		
Water Connection Fee	\$630		
<b>Sewer Treatment</b>			
Name of Provider	City of Tallahassee		
Type of Service	Sanitary sewer system & wastewater treatment plant		
Rated Capacity (mgd)	32		
Average Daily Demand (mgd)	19.53		
Peak Demand (mgd)	34		
Cost per 1000 Gallons	\$2.79		
Sewer Connection Fee	Inside Tallahassee City Limits - \$3,000 Outside City Limits - \$4,500		
<b>Electric Power</b>			
Name of Company	City of Tallahassee		
Communities Served	Tallahassee, Woodville		
Company-Net Importer or Exporter of Power	Importer		
% of Reserve Margin Including Generation & Net Purchases	17%		
Name of Power Pool Membership	None		
State Electric Power Deregulated (yes or no, if yes provide date)	No		
Average Cost per kWh (cents)	Small	Medium	Large
	50 kW & 18,000 kWh	300 kW & 140,000 kWh	750 kW & 260,000 kWh
Industrial	11.190	10.124	10.660
Factor			
Factor			
Factor			
<b>Natural Gas</b>			
Name of Provider	City of Tallahassee		
Average Cost for Industrial Users (\$ per mcf)	\$15.38		
Firm Contract Rates	Various - \$9.05 to \$14.12		
Interruptible Service Rates	\$11.31		
<b>Telecommunications</b>			

# of Local Service Providers	1				
# of Long Distance Service Providers	3				
Central Offices of Local Service Providers					
Name	City	County	Address		
Embarq	Tallahassee	Leon	101 N. Monroe Street, 32301		
Switch Technology is Digital or Analog	Both				
Fiber Service Provided	No				
Monitored Remotely or On-Site	No				
ISDN Availability	Yes				
ISDN Available from this Switch	No				
ADS2 Available from this Switch	No				
Central Office on Self-Healing Fiber Ring	Yes				
Dual Feed from 2 Separate Switching Offices Likely Available	Yes				
Points of Presence (POPs) of Long Distance Carriers					
Carrier	City			County	Address
At&t	Tallahassee	Leon	Tallahassee, FL 32301		
Microwave or Hardwire	No				
Dual Fiber Fee from the Central Switching Office of the Local Exchange Carrier	Yes				
Diverse Routing Available	Yes				
Business Support Services (#)					
Tool & Die	3				
Machine Shop	24				
Welding	17				
Office Equipment Service & Repair	27				
Temporary Employment Services	20				
United States Post Office (Including Performance Ratings)					
Distance to Nearest General Mail Facility	0.6 Miles				
% of Mail On-Time	98%				
Efficiency Rating	Excellent				
Guaranteed Service/Delivery Territory	First Class			Next Day	2nd Day
Nearest Bulk Mail Facility	400 S Adams St, Tallahassee, 32301				
Location & Distance from the Community	Location			Distance	
	Tallahassee				0.3 miles

Sources:  
 Superpages.com  
 City of Tallahassee

**TABLE 18**

**LEON COUNTY  
ENVIRONMENTAL**

Area in Attainment for Federal Air Pollution Regulations	Yes	No	If No, Degree of Exceedence & Any Anticipated Change	
Ozone	Yes			
Carbon Monoxide	Yes			
Particular Matter	Yes			
Lead	Yes			
Sulfur Dioxide	Yes			
Nitrogen Dioxide	Yes			
State Instituted a One-Stop Air & Water Quality Permitting System		No	No plans at this time	
Average Permit Approval Time From Date of Completed Routine Application	Average Time			
Air Permit	33 days			
Water Permit	30 days			
Hazardous Waste Permit	n/a			
Nearest Licensed Hazardous Waste Disposal Site	Name of Site	City	Mileage from Service Area	Class
	The Leon County Household Hazardous Waste Center	Tallahassee	4.5	
# of Licensed Hazardous Waste Haulers Serving the Area	n/a			
Landfill Location (s)	Capacity Left at Current Site(s)	Plans for New Capacity		
Contact Information	Name of Agency	Address	Telephone #	Fax #
Air Quality	n/a			
Water Quality	n/a			
Hazardous Waste	Leon County Landfill	Apalachee Parkway	(850) 487-2890	

www.co.leon.fl.us  
www.dep.state.fl.us

<b>TABLE 19</b>	
<b>LARGEST CITY IN THE LEON COUNTY GOVERNMENT</b>	
<b>City Government</b>	
Form (Structure)	Mayor
# of Elected Officials	5
Mayor	
Name	John Marks
Years in Office	3
Next Election Date	2007
City Manager (Yes or No)	Yes
<b>County Government</b>	
Form (Structure)	County Commission
# of Elected Officials	7
Top Elected Officials	
Name	Bill Proctor
	Dan Winchester
	Bob Rackleff
	Jane Sauls
	Tony Grippa
	Ed DePuy
	Cliff Thael
Title	County Commissioner
Years in Office	
Bill Proctor	10
Dan Winchester	8
Bob Rackleff	8
Jane Sauls	10
Tony Grippa	6
Ed DePuy	2
Cliff Thael	12
Next Election Date	2006
County Manager (Yes or No)	Yes
<b>State Government</b>	
Form (Structure)	House of representatives + Senate
# of Elected Officials	
Upper House Representing Area	State Senate
Total Statewide Upper House	40
Lower House Representing Area	House of Representatives
Total Statewide Lower House	120
<b>Governor</b>	
Name	Jeb Bush
Years in Office	8
Current Term Expiration Date	January,2007
Allowed to Run for Another Term (Yes or No)	No
Next Election Date	November, 2006
<b>US Government Representation</b>	
Congressional Districts Listed by District # in the Service Area (by District)	2nd District
<b>US Congresspersons Serving the Area</b>	
Name	Allen Boyd
Years in Office	9
Current Term Expiration Date	
Next Election Date	Fall 2006
Name	Ander Crenshaw
Years in Office	6
Current Term Expiration Date	
Next Election Date	Fall 2006
<b>US Senators Serving Area</b>	
Name	Bill Nelson
Years in Office	5
Current Term Expiration Date	2007
Next Election Date	Fall 2006
Name	Mel Martinez
Years in Office	1
Current Term Expiration Date	2011
Next Election Date	Fall 2010



**TABLE 20**

**LEON COUNTY  
INTERNATIONAL RESOURCES**

Companies by Country of Ownership	# of Companies	Total Employmen	Country		
United Kingdom	1	2			
Canada	1	0			
Israel	1	200			
Germany	4	78			
Associations	Business Associations Geared to Specific Countries		Fraternal Associations Geared to Specific Countries		
Name					
Country Orientation					
# of Members					
Contact					
Name					
Title					
Address					
Foreign Institutions:	Number				
Foreign Banks w/Branches or Offices in the Area					
US Banks in the Area w/International Departments	n/a				
Foreign Consulate by Country	1				
Full Service					
Honorary					
# of Import/Export Brokers	7				
# of International Courier Services in the Area	10				
# of Language Translation Firms in the Area	6				
Languages	Spanish	French	German	Chinese	Japanese
# of People Fluent in a Second Language	8248	1680	1161	962	271
# of Elementary & Secondary Schools w/Instruction Solely in another Language	3	3	3	3	3
# of Special Schools Geared to Families of Foreign Nationalities					

International Air Transportation to:	Name of Airport	City Distance to Airport	# of Weekly Non-Stop Flights	
Canada	n/a	n/a	n/a	
Mexico	n/a	n/a	n/a	
South America	n/a	n/a	n/a	
Europe	n/a	n/a	n/a	
Asia	n/a	n/a	n/a	
Australia	n/a	n/a	n/a	
New Zealand	n/a	n/a	n/a	
Educational International Focus				
Dedicated Programs by Country or Region for Each College/University	Name of Airport	Program Name		

www.eflorida.com  
 Census 2000  
 Leon County Schools  
 www.local.com